

Board of Directors Meeting ~ 3rd Quarter

Tuesday, November 5, 2024 3:00 p.m.



Establish Board Quorum

Call Meeting to Order

| Introduction of the Board of Directors | Travis Biber, President | | | |
|--|--|--|--|--|
| | Rome Barnes, Vice President | | | |
| | Dustin Warren, Secretary | | | |
| Introduction of Essex Association Management, L.P. Representatives | Michael Morgan, Director of Assoc Services | | | |
| | Jon Baskett, Account Manager | | | |
| | Essex Support Staff | | | |
| Financial Review | 2024 - 3 rd Quarter | | | |
| | 2025 Budget Approval | | | |

Community / Developer Updates

Contact Us

Adjourned



Virtual meetings of the Board are open for listening and/or viewing only. Questions can be submitted at any time via the Association's website at www.loverslandinghoa.com under the "Contact Us" tab.

2024 ~ 3rd Quarter Balance Sheet



Balance Sheet Summary Report Lovers Landing HOA

As of September 30, 2024

| | Balance Sep 30, 2024 | Balance Jun 30, 2024 | Change |
|------------------------------|-------------------------|-------------------------|-------------|
| Total Assets | 961.94 | 2,766.01 | (1,804.07) |
| Total Assets | 961.94 | 2,766.01 | (1,804.07) |
| Total Liabilities | 35,531.92 | 1,576.78 | 33,955.14 |
| Total Liabilities | 35,531.92 | 1,576.78 | 33,955.14 |
| Net Income / (Loss) | (34,569.98) | 1,189.23 | (35,759.21) |
| Total Liabilities and Equity | 961.94 | 2,766.01 | (1,804.07) |

2024 ~ 3rd Quarter Income Statement



Income Statement Summary Lovers Landing HOA

September 01, 2024 thru September 30, 2024

| | | — Current Period — Year to Date (9 months) — Annual | | | Current Period | | Current Period — Year to Date (9 months) | | |
|------------------------------------|-------------|---|------------|-------------|----------------|-------------|--|--|--|
| | Actual | Budget | Variance | Actual | Budget | Variance | Budget | | |
| Total Income | 608.32 | 1,400.00 | (791.68) | 38,627.17 | 40,200.00 | (1,572.83) | 47,400.00 | | |
| Total Income | 608.32 | 1,400.00 | (791.68) | 38,627.17 | 40,200.00 | (1,572.83) | 47,400.00 | | |
| Total Expenses | 0.00 | 54.77 | (54.77) | 0.00 | 492.90 | (492.90) | 657. 2 0 | | |
| Total General & Administrative | 1,170.95 | 2,085.00 | (914.05) | 11,419.27 | 10,910.00 | 509.27 | 14,795.00 | | |
| Total Insurance | 285.63 | 3,000.00 | (2,714.37) | 2,631.09 | 3,000.00 | (368.91) | 3,000.00 | | |
| Total Utilities | 2,624.82 | 4,037.50 | (1,412.68) | 18,408.96 | 19,337.50 | (928.54) | 24,450.00 | | |
| Total Infrastructure & Maintenance | 4,036.65 | 750.00 | 3,286.65 | 8,403.13 | 3,750.00 | 4,653.13 | 5,000.00 | | |
| Total Landscaping | 6,382.42 | 6,769.78 | (387.36) | 31,912.10 | 43,638.46 | (11,726.36) | 61,697.80 | | |
| Total Irrigation Maintenance | 422.60 | 250.00 | 172.60 | 422.60 | 2,750.00 | (2,327.40) | 3,500.00 | | |
| Total Expense | 14,923.07 | 16,947.05 | (2,023.98) | 73,197.15 | 83,878.86 | (10,681.71) | 113,100.00 | | |
| Net Income / (Loss) | (14,314.75) | (15,547.05) | 1,232.30 | (34,569.98) | (43,678.86) | 9,108.88 | (65,700.00) | | |

2025 Proposed Budget Summary – Option A

Summary - Option A: <u>Increase</u> - <u>Declarant Funding</u>

- Regular Assessments
 - o \$1,125.00 Annually (25% increase)
- Declarant Funding
 - o \$30K
- > Take Downs
 - o Forecasted 12 per quarter
- Home Sales
 - o Forecasted 6 home sales per-month
- Maintenance Costs
 - o Increased Landscaping and Irrigation
 - o Increased Water / Electric
- Insurance Costs
 - o Increased General Liability
- Contingency Funding
 - o \$184.20

2025 Proposed Budget ~ Option A

| Income 4100 - Assessments 4200 - Late/NSF Fee 4250 - Collection Fee Charge 4300 - Declarant Funding (Payback) 4500 - Interest Income 4801 - Operating Reserve Fund Contribution 4902 - Insurance Claim | 97,350.00 150.00 120.00 30,000.00 0.00 25,200.00 0.00 | Utilities 6010 - Electric 6020 - Water/Sewer Total Utilities Infrastructure & Maintenance 6100 - Oversight Reimbursable Charges 6260 - Electrical Repairs & Maintenance 6261 - Grounds Porter 6264 - Holiday Decoration 6266 - Monument & Signs Common Area | 450.00 25,200.00 25,650.00 3,600.00 0.00 3,000.00 2,000.00 1,000.00 |
|--|---|---|---|
| Total Lovers Landing HOA Income | 152,820.00 | 6280 - Wall & Fence Repairs | 3,000.00 |
| Expenses | ,, | 6290 - Common Area Maint/Cleaning | 2,000.00 |
| 8000 - Contingency | 184.20 | 6291 - General Repairs & Maintenance Common | 2,000.00 |
| Total Expenses | 184.20 | 6501 - Fountain Maintenance | 0.00 |
| General & Administrative 5100 - Administrative Expenses | 1,520.00 | Total Infrastructure & Maintenance | 16,600.00 |
| 5101 - Postage | 455.00 325.00 | Landscaping | |
| 5104 - Printing & Reproduction 5105 - Website Expense | 840.00 | 6400 - Landscaping Contract | 81,000.00 |
| 5109 - Website Expense 5109 - Licenses. Permits, & Fees | 105.00 | 6410 - Landscape Improvements | 3,000.00 |
| 5110 - Professional Management | 9.000.00 | Total Landscaping | 84,000.00 |
| 5120 - Collection Facilitation Billed back | 120.00 | Irrigation Maintenance 6500 - Irrigation | 1,000.00 |
| 5121 - Property Inspections | 3,000.00 | 6505 - Lake / Pond Maintenance | 3,000.00 |
| 5170 - Bank Fees | 80.00 | Total Irrigation Maintenance | 4,000.00 |
| 5176 - Legal Fees | 500.00 425.00 | Reserves | ., |
| 5181 - Tax Preparation | | 6001 - Reserve Contributions | 0.00 |
| Total General & Administrative | 16,370.00 | Total Reserves | 0.00 |
| | | Total Lovers Landing HOA Expense | 152,820.00 |
| Insurance 5310 - General Liability | 6,015.80 | Total Association Net Income / (Loss) | (0.00) |
| Total Insurance | 6,015.80 | | (====) |

Amendment To CCRs – Annual Assessment - Increases

- (c) Section 4.4 of the Declaration is hereby modified and amended, and replaced in its entirety with the following:
 - Annual Assessment Increases. The annual assessment may be increased by the Board, provided that the Board gives written notice of the increase to the Members at least thirty (30) days in advance of the effective date of such increase. No vote or other approval shall be required for the increase to be effective unless the increase is more than twenty-five percent (25%) of the prior annual assessment. If the increase is more than twenty-five percent (25%), then such increase will automatically become effective unless at least sixtyseven percent (67%) of the votes of Members entitled to be cast disapprove the increase by petition or at a meeting of the Association, provided that the vote occurs, and the Board receives evidence thereof within sixty (60) days of the date of the increase notice. Notwithstanding the foregoing, in the event that either (i) the Board determines that due to unusual circumstances the maximum annual assessment even as increased by twenty-five percent (25%) will be insufficient to enable the Association to pay the Common Expenses, or (ii) the Assessment increases resulting in an increase in excess of twenty-five percent (25%) above the previous year's annual assessment, then in such event, the Board shall have the right to increase the maximum annual assessment by the

Page 2

amount necessary to provide sufficient funds to cover the Common Expenses without the approval of the Members as provided herein; provided, however, the Board shall only be allowed to make one (1) such increase per calendar year pursuant to this Section 4.4."

2025 Proposed Budget Summary – Option B

Summary – Option B: <u>Declarant Funding</u>

- Regular Assessments
 - o \$900.00 Annually
- Declarant Funding
 - o \$42.9K
- > Take Downs
 - o Forecasted 12 per quarter
- ➤ Home Sales
 - o Forecasted 6 home sales per-month
- Maintenance Costs
 - o Increased Landscaping and Irrigation
 - o Increased Water / Electric
- Insurance Costs
 - o Increased General Liability
- Contingency Funding
 - o \$334.20

2025 Proposed Budget - Option B

| | $\gamma = \rho^{-1}$ | | |
|--|----------------------|---|------------|
| Income | | Infrastructure & Maintenance | |
| 4100 - Assessments | 88,500.00 | 6100 - Oversight Reimbursable Charges | 3,600.00 |
| 4200 - Late/NSF Fee | 150.00 | 6260 - Electrical Repairs & Maintenance | 0.00 |
| 4250 - Collection Fee Charge | 120.00 | 6261 - Grounds Porter | 3,000.00 |
| 4300 - Declarant Funding (Payback) | 39,000.00 | 6264 - Holiday Decoration | 2,000.00 |
| 4500 - Interest Income | 0.00 | 6266 - Monument & Signs Common Area | 1,000.00 |
| 4801 - Operating Reserve Fund Contribution | 25,200.00 | 6280 - Wall & Fence Repairs | 3,000.00 |
| 4902 - Insurance Claim | 0.00 | 6290 - Common Area Maint/Cleaning | 2,000.00 |
| Total Income | 152,970.00 | 6291 - General Repairs & Maintenance Common | 2,000.00 |
| Total Lovers Landing HOA Income | 152,970.00 | 6501 - Fountain Maintenance | 0.00 |
| Expenses | | Total Infrastructure & Maintenance | 16,600.00 |
| 8000 - Contingency | 334.20 | | |
| Total Expenses | 334.20 | Landscaping | |
| General & Administrative | | 6400 - Landscaping Contract | 81,000.00 |
| 5100 - Administrative Expenses | 1,520.00 | 6410 - Landscape Improvements | 3,000.00 |
| 5101 - Postage | 455.00 | Total Landscaping | 84,000.00 |
| 5104 - Printing & Reproduction | 325.00 | Irrigation Maintenance | - 1, |
| 5105 - Website Expense | 840.00 | 6500 - Irrigation | 1,000.00 |
| 5109 - Licenses. Permits, & Fees | 105.00 | 6505 - Lake / Pond Maintenance | 3,000.00 |
| 5110 - Professional Management | 9,000.00 | Total Irrigation Maintenance | 4,000.00 |
| 5120 - Collection Facilitation Billed back | 120.00 | • | 4,000.00 |
| 5121 - Property Inspections | 3,000.00 | Reserves 6001 - Reserve Contributions | 0.00 |
| 5170 - Bank Fees | 80.00 | | |
| 5176 - Legal Fees | 500.00 | Total Reserves | 0.00 |
| 5181 - Tax Preparation | 425.00 | Total Lovers Landing HOA Expense | 152,970.00 |
| Total General & Administrative | 16.370.00 | Total Association Net Income / (Loss) | (0.00) |
| Insurance 5310 - General Liability | 6,015.80 | = | (2227) |
| <u>-</u> | | | |
| Total Insurance | 6,015.80 | | |
| Utilities 6010 - Electric | 450.00 | | |
| 6020 - Water/Sewer | 450.00 | | |
| _ | 25,200.00 | | _ |
| Total Utilities | 25,650.00 | | / |

Community / Developer Updates

Unit Type Listing Lovers Landing HOA

As Of Mon Sep 30, 2024

| Unit Type | Max. Units | Curr. Units | Sq. Foot | Percent Interest | Late Fee | Occupied Flag |
|-----------------------------|-----------------------------|---------------|---------------|------------------|----------|---------------|
| 01 Single Family | 146 | 1 | | | 0.00 | Occupied |
| 02 Builder Lots | | 60 | | | 0.00 | Occupied |
| 03 Declarant Lots | | 0 | | | 0.00 | Occupied |
| 04 Common Area (8-9X Blk A) | 2 | 0 | | | 0.00 | Occupied |
| COMMON Common Area Unit | 1 | 1 | | 0.00000000% | 0.00 | Unoccupied |
| т | otal Percentage Interest ba | sed on Max nu | mber of units | s: 0.00000000% | | |



Community / Developer Updates

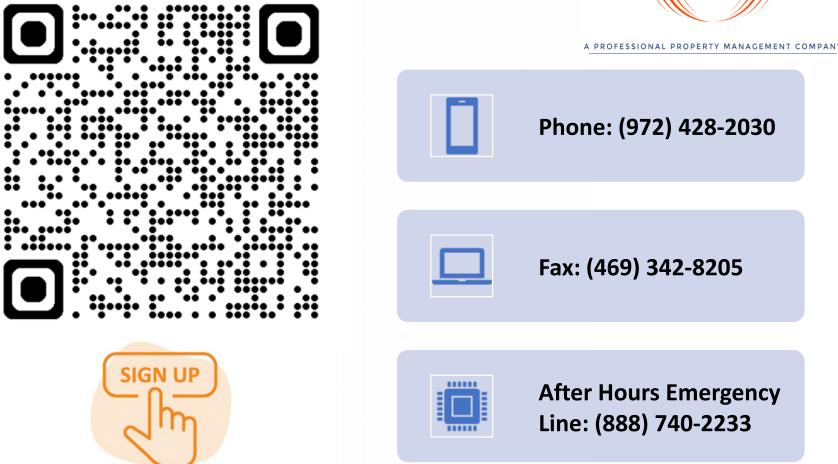
- *The Pond was treated for Algae
- *Landscaping material & DG restored

*Fencing was replaced / repaired *Barriers were replaced with a gate



Homeowners Contact Us!





For a quick response, go to your community website or www.essexhoa.com and submit your inquiry under the "Contact Us" page. An agent will begin working on your inquiry the moment it is received.





Adjourned